news release

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MANDARIN ORIENTAL EXCLUSIVE HOMES PORTFOLIO

A growing collection of the most luxurious private homes, delivering exceptional Mandarin

Oriental living.



Mandarin Oriental Exclusive Home: Uluwatu Estate - Bali, Indonesia

Hong Kong, 16 January 2023 -- <u>Mandarin Oriental Hotel Group</u>'s branded collection of the world's finest private vacation homes, chalets and mansions, comprises a hand-picked selection of exceptional homes, each chosen for its outstanding quality and sought-after location, while also providing personalised service and experiences in keeping with the legendary hospitality of the award-winning brand.

Following Mandarin Oriental Exclusive Homes' successful debut in 2022, the Group is now delighted to introduce an expanded collection of properties perfect for summer 2023. New homes include exquisitely restored masseria's in Puglia, flawless contemporary villas with panoramic views from Super Cannes to Saint-Jean-Cap-Ferrat, a stunning property nestled in the hills of Marbella and an exotic Balinese estate perched high on a cliffside in Uluwatu.



Mandarin Oriental have collaborated with StayOne to identify and select only the finest homes in the most popular leisure destinations, each having been subject to rigorous quality and safety checks, befitting the Mandarin Oriental brand. The homes have been selected to suit different customer needs with the best locations chosen for beachside vacations, authentic cultural experiences, health and wellness, secluded intimacy, family-friendly attractions or parties.

"Following on from a successful launch in 2022, for our first collection of Mandarin Oriental Exclusive Homes, we are thrilled to be adding new destinations and new experiences for our Fans around the world. Working carefully with StayOne, we are delighted to introduce new and exclusive villas in Puglia, the French Riviera, Andalusia, Bali and Ibiza. Each property has been individually hand-picked for our discerning customers, and to ensure they enjoy the exclusivity of a private home with the reassurance of Mandarin Oriental's reputation for excellence." said James Riley, Group Chief Executive of Mandarin Oriental Hotel Group.

"Our collaboration with Mandarin Oriental has created a unique offering in the luxury private home market and we were delighted with the success of the launch last year. Mandarin Oriental is a globally respected and trusted brand delivering legendary service and bespoke experiences and we are thrilled to be working with them to further extend this unique collection of exceptional homes, providing a tailored holiday experience for guests," said Thomas Bennett, co-founder, StayOne.

Specific benefits of a Mandarin Oriental Exclusive Home include:

- Exclusive homes: inspected by Mandarin Oriental to ensure the utmost quality and safety standards, as well as prime locations within top leisure destinations. The homes can only be booked as part of Mandarin Oriental's exclusive collection.
- **Dedicated concierge:** from initial booking right through to departure, a dedicated concierge will be on-hand to assist with pre-arrival requests and to arrange local experiences and transportation.



- Private, on-demand culinary experiences: an in-house private chef approved by Mandarin Oriental's culinary experts will design bespoke menus based on guest preferences and local seasonal produce.
- Impeccable housekeeping: daily service inspired by Mandarin Oriental's exacting housekeeping standards.
- Family-friendly experiences: Special arrangements for children of all ages.
- Thorough health and safety standards: all homes undergo rigorous health and safety audits, including increased hygiene awareness in response to COVID-19, overseen by Mandarin Oriental's risk management team.
- Luxurious amenities: from opulent bathrobes to sustainable bamboo toothbrushes, a suite of amenities unique to Mandarin Oriental will form part of the experience.
- Exclusive benefits for Mandarin Oriental regular guests: Special benefits and experiences are provided for members of 'Fans of M.O.'; the Group's guest-recognition program.

The current collection of Mandarin Oriental Exclusive Homes comprises the following properties:

BALI, INDONESIA

Uluwatu Estate – Uluwatu, Bali

This tropical estate, perched high on a cliffside above Nyang Nyang beach, is a perfect frame for the most spectacular view. Open air interiors pay homage to modern aesthetics, luxury and comfort whilst capturing the essence of Balinese style. Each of the eight independent suites offer a choice of indoor and outdoor bathing, with signature handcrafted baths set in private enclaves of immaculately groomed gardens.

Sleeps: 16+2

Pricing from: USD 8,640⁺⁺ / 3 nights

Images

www.mandarinoriental.com/en/exclusive-homes/uluwatu-estate



FRENCH RIVIERA, FRANCE

Villa O – Saint-Jean-Cap-Ferrat, France

Perched on the hillside of Saint-Jean-Cap-Ferrat, the contemporary Villa O offers unrivalled views of the Mediterranean Sea and Cap-Ferrat harbour. The striking design capitalises on the property's location, with floor-to-ceiling windows flooding the interior with natural light and offering sea views from almost every room. Recently renovated, Villa O's interior features immaculate modern design throughout the expansive living areas and its four ensuite bedrooms.

Sleeps: 8+2 Pricing from: EUR 36,330 / week <u>Images</u> www.mandarinoriental.com/en/exclusive-homes/villa-o

Villa Palmira – Super Cannes, France

Villa Palmira sits in the exclusive hills of Super Cannes and enjoys breath-taking panoramic views capturing both the, often snow-capped, Alpes-Maritimes and the glittering Mediterranean Sea. A huge open-plan living area on the upper floor capitalises on this view with a full-length glass door and the state-of-the-art kitchen makes this the perfect space for entertaining. Unique artwork and superb attention to detail are carried throughout the home, with each of the five ensuite bedrooms finished to the highest standard. Outside, the expansive pool terrace and chic al-fresco dining area create the ideal space to profit from the region's warm weather.

Sleeps: 10

Pricing from: EUR 33,320 / week

Images

https://www.mandarinoriental.com/en/exclusive-homes/villa-palmira



Villa Riviera – Saint-Paul-de-Vence, France

Nestled within a gated community in the hills of Saint-Paul-de-Vence, Villa Riviera offers a peaceful Côte d'Azur retreat. Chic modern interiors characterise this home, with immaculate monochrome tones carried throughout. Three well-appointed guest bedrooms are located on the lower floor with direct access to the swimming pool, a fourth sits on the ground floor whilst the large master suite, complete with spacious dressing room and private terrace, enjoys access down to the pool and terraced gardens via a sweeping external staircase. Deep arched alcoves and a sheltered barbeque area offer plenty of shaded al-fresco seating to enjoy the region's fine weather.

Sleeps: 10 Pricing from: EUR 29,155 / week <u>Images</u> <u>https://www.mandarinoriental.com/en/exclusive-homes/villa-riviera</u>

Villa Oxygen – Grimaud, France

Perched above the bay of Saint-Tropez, this is a truly peaceful and contemporary luxury retreat, perfect for families within the private, gated community of Domaine of La Baie. The large swimming pool is surrounded by a beautiful sundeck overlooking the bay. Sleeps: 8+2 guests Pricing from: EUR 40,495 / week Images https://www.mandarinoriental.com/en/exclusive-homes/villa-oxygen

La Maison vue de Saint Jean – Èze, France

This magnificent villa sits atop the heights of Èze in the French Riviera, with stunning 360degree views of the surrounding landscape and the medieval village of Èze; just 15 minutes



from Monaco. The beautiful terraced gardens feature a large infinity pool and jacuzzi whilst the villa itself is flooded with natural light.

Sleeps: 12 guests Pricing from: EUR 36,015 / week <u>Images</u> <u>https://www.mandarinoriental.com/en/exclusive-homes/la-maison-vue-de-saint-jean</u>

PUGLIA, ITALY

Masseria Petrarolo – Monopoli, Puglia

Dating back to the 17th-century, this beautifully restored masseria sits on over 50 hectares of ancient olive groves and lavender fields. History meets luxury in this flawless nine bedroom retreat. Many original features still lie intact, from an ancient bell used to warn of incoming pirates, to stone alcoves that were once chicken coops but now offer inset candle shelves above a wonderfully decadent sunken plunge bath.

Sleeps: 18

Pricing from: EUR 13,510 / week

Images

www.mandarinoriental.com/en/exclusive-homes/masseria-petrarolo

Masseria Pistola – Alberobello, Puglia

Nestled within the peaceful Canale Di Pirro, Masseria Pistola enjoys panoramic views of a valley of vineyards. The property is a charmingly restored masseria, or farmhouse, dating back just under 300 years with many original features still intact. Each of the ten en-suite bedrooms showcase different historical characteristics, from conical trulli ceilings typical to Alberobello to the cumsera or gable-roofed arches of the main farmhouse.

Sleeps: 20+1

Pricing from: EUR 11,410 / week

Images

www.mandarinoriental.com/en/exclusive-homes/masseria-pistola



COSTA BRAVA, SPAIN

Mas Mateu - Costa Brava, Girona

Nestled within an expansive 18th-century estate and boasting breathtaking views of the Pyrenees, Mas Mateu offers a complete escape in the heart of Catalonia. Located just a few kilometres inland from the beautiful Costa Brava, the refurbished estate has retained its historical elegance. The sprawling grounds offer a myriad of on-site activities, ranging from cycling to horse riding, with the estate home to one of Southern Europe's leading equestrian facilities. Inside, guests can choose from seven en-suite bedrooms, a further two doubles, a quadruple and a convertible studio, sleeping up to 24 guests. Additional accommodation is also available on the estate.

Sleeps: 22+2 Pricing from: EUR 72,100 / week <u>Images</u> <u>https://www.mandarinoriental.com/en/exclusive-homes/mas-mateu</u>

MARBELLA, SPAIN

Casona de Los Sueños – La Zagaleta, Marbella

With a stunning backdrop of both the Sierra de las Nieves mountains and the Mediterranean Sea, Casona de Los Sueños boasts unrivalled views of the Costa del Sol. Incredible vistas can be enjoyed throughout the home, from the remarkable rooftop terrace to the beautiful al fresco dining areas. The sophisticated interior has been designed with exquisite attention to detail, with elegant finishes showcasing Andalusian features. The contemporary lounges benefit from ocean views, and a basement games room and home cinema offer an array of evening entertainment. The six ensuite bedrooms each have an individual charm, with the master suite leading directly onto the upper terrace.

Sleeps: 12+2

Pricing from: EUR 33,600 / week

Images

https://www.mandarinoriental.com/en/exclusive-homes/casona-de-los-suenos



<u>IBIZA, SPAIN</u>

Villa Casanova – Jesús, Ibiza

Villa Casanova sits within a premier gated community enjoying views over Ibiza Town and, on a clear day, beyond to the island of Formentera. This stylish villa boasts an ultra-modern aesthetic with weighty features. Rich furnishings and fantastic artwork are found throughout the four en-suite bedrooms, as well as the large open-plan kitchen and dining area which is perfect for entertaining. A collection of balconies and terraces overlook the fantastic pool area, perfect for summer afternoons, and on the other side of the home sits a secluded courtyard offering a another al-fresco area.

Sleeps: 8 Pricing from: EUR 24,360 / week Images

Tagomago Private Island – Ibiza

This villa is the sole residence on a stunning 148-acre Mediterranean private island, just minutes by boat off the east coast of Ibiza. The island is a protected area for local birds with fantastic walking trails and historic lighthouse. Rental includes private boat transfers and access to water sports. Sleeps: 10 guests Pricing from: EUR 143,150 / week Images

https://www.mandarinoriental.com/en/exclusive-homes/tagomago-private-island



The Palms – Es Cubells, Ibiza

A breath-taking clifftop escape, surrounded by pine trees and olive groves offering spectacular, 180° views of Ibiza. Situated on the quieter south-west coast of the island, often favoured by exclusive clients seeking a little more privacy. The villa boasts a large infinity pool, outdoor fitness area and giant chessboard.

Sleeps: 10 guests Pricing from: EUR 60,025 / week Page 9

Images

https://www.mandarinoriental.com/en/exclusive-homes/the-palms

Villa Lagarto – Jesús, Ibiza

A newly refurbished property within a premier gated community overlooking Ibiza Town. The villa offers a quiet haven, minutes from the best nightlife with uninterrupted views all the way to Formentera. The view can be enjoyed from various sunlit terraces, alfresco dining areas or the stunning infinity pool.

Sleeps: 8 guests

Pricing from: EUR 49,525 / week

Images

https://www.mandarinoriental.com/en/exclusive-homes/villa-lagarto



MALLORCA, SPAIN

Can Catalina - Cala Llamp, Mallorca

The only property the eye can see perched atop a beautiful hill overlooking Cala Llamp, unusual being this close to the glamorous Port d'Andratx. Solely accessible via its own private road, this white-washed villa is a masterpiece of complete serenity. Owned by a Spanish architect, the minimalist interiors perfectly blend rustic and chic. The layout is open and inviting, with multiple relaxed lounge areas.

Sleeps: 10+1 guests

Pricing from: EUR 105,350 / 4-weeks

Images

https://www.mandarinoriental.com/en/exclusive-homes/can-catalina

Ca'n Miquelet – Deià, Mallorca

An enchanting private oasis in the heart of the Sierra Tramontana, a World Heritage Site, this traditional Spanish villa is surrounded by exceptional natural beauty. Sitting on the hilltop above Deià, a Mallorcan town famous for attracting literary and musical talent, the estate comprises 32-acres scattered with orange, grapefruit and olive trees and enjoys some of the most amazing sunsets on the island.

Sleeps: 8 guests

Pricing from: EUR 26,565 / week

Images

https://www.mandarinoriental.com/en/exclusive-homes/ca-n-miquelet

<u>UK</u>

Bittescombe Lodge & Deer Park – Somerset, England

Situated in the heart of the West Country, surrounded by nature and tranquility, this property is the epitome of secluded luxury. All ten en-suite bedrooms are architecturally unique, each with unmistakable charm and opulent furnishings. A myriad of elegant living areas offer private nooks to curl up with a book, outdoor spaces with open fireplaces, as well as spacious entertainment lounges with a fully-stocked bar and snooker table. The lodge sits upon a 400-



acre estate and the culinary and sporting experiences on offer are inspired by the undulating valleys, brooks and the property's very own deer population.

Sleeps: 20 guests Pricing from: GBP 20,880 / 2 nights <u>Images</u> www.mandarinoriental.com/en/Exclusive-Homes/Bittescombe-Lodge-and-Deer-Park

Cirencester Estate- The Cotswolds, England

A Georgian-style manor in the heart of the charming Cotswolds. Recently constructed, this mansion forms part of an imposing 600-acre estate of beautiful countryside and first-rate amenities, including a tennis court, lawns and gardens, terraces and verandas and a heated outdoor swimming pool. There are also two converted barns that can offer up to eight more bedrooms, or a large venue for celebrations and corporate events, upon request. Sleeps: 20 guests

Pricing from: GBP 14,500 / 2 nights

Images

https://www.mandarinoriental.com/en/exclusive-homes/cirencester-estate

THE ALPS

überHaus – Lech, Austria

Nestled within the sought-after enclave of Oberlech, with fantastic ski-in and ski-out access, this chalet is a true alpine sanctuary bursting with opulence. überHaus showcases a perfect marriage of traditional materials with contemporary design, only elevated by the striking mountain views from every vantage point. Five sumptuous en-suite bedrooms, two with adjacent bunk rooms for children, make this the perfect place to gather with family and friends. A state-of-the-art suite of facilities, including a spacious home cinema, a billiards room and a



large terrace with glass-bottomed hot tub offer wonderful options to relax after a day on the slopes. Sleeps: 14 <u>Images</u> Pricing from: From EUR 59,780 / week <u>www.mandarinoriental.com/en/Exclusive-Homes/uberHaus</u>

For further information and bookings visit <u>www.mandarinoriental.com/exclusive-homes</u>



About StayOne

StayOne brings together a like-minded community of owners and renters of the finest one percent of holiday homes. Each home undergoes a rigorous vetting process while all members are carefully verified to maintain the community of luxury travellers, giving many owners the confidence to rent their homes for the first time. Launched in 2018 with just the co-founders' two homes, the company now offers a curated collection of over 4,000 properties in over 250 destinations. Following a strategic investment by Mandarin Oriental in 2020, members receive exclusive benefits and access to unique experiences with the world-renowned Mandarin Oriental Hotel Group. Further information is available on <u>www.stayone.com</u>.

About Mandarin Oriental Hotel Group

Mandarin Oriental Hotel Group is the award-winning owner and operator of some of the world's most luxurious hotels, resorts and residences. Having grown from its Asian roots into a global brand, the Group now operates 36 hotels and nine residences in 24 countries and territories, with each property reflecting the Group's oriental heritage, local culture and unique design. Mandarin Oriental has a strong pipeline of hotels and residences under development, and is a member of the Jardine Matheson Group.

Further information is available on our Social Media channels and website: <u>www.mandarinoriental.com</u>, including <u>Media Centre</u>. Alternatively, please contact:

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