news release

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MANDARIN ORIENTAL TO OPEN LUXURY HOTEL AND RESIDENCES IN HONOLULU, HAWAII

Hong Kong, 6 February 2017 – <u>Mandarin Oriental Hotel Group</u> has announced its intention to open a new luxury hotel and branded residences in Honolulu on the Hawaiian island of Oahu. The project, which has a target opening date in early 2020, will enable Mandarin Oriental to introduce its hospitality to this important tourism and business destination.

Mandarin Oriental, Honolulu will be the anchor of Mana`olana Place, a 36-story mixed-use tower with gardens and public plazas, currently being developed by Los Angeles-based <u>Salem</u> <u>Partners</u>. Located in the heart of the Ala Moana district, the hotel is a short walk to Waikiki Beach and Ala Moana Beach. It will also be adjacent to the Hawaii Convention Center and the Ala Moana Center.

The hotel's 125 contemporary guestrooms and suites will be designed to reflect the Hawaiian culture, together with features inspired by Mandarin Oriental's oriental heritage. The Group will also manage 107 *Residences at Mandarin Oriental*, located on the Mana'olana tower's upper floors, which will provide some of the most luxurious private homes on the island.

Mandarin Oriental, Honolulu will feature a rooftop restaurant and bar with landscaped outdoor terraces, providing views of Diamond Head, Ala Moana Beach and Downtown Honolulu. There will also be a lobby lounge, an all-day dining restaurant and extensive banqueting and meeting spaces with views over the surrounding terraces and gardens.

In keeping with the Group's wellness concepts, a *Spa at Mandarin Oriental* will offer holistic rejuvenation and relaxation with eight treatment rooms. Further leisure options include a comprehensive fitness centre and an outdoor swimming pool.



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The design architects of the project are the Colorado-based firm, *[au]workshop* who envision the design as a modern, vertical urban resort epitomizing the Hawaiian tradition of the "lanai" with its seamless indoor-outdoor sense of place.

"We are delighted with this opportunity to open a hotel in Honolulu and look forward to bringing Mandarin Oriental's legendary hospitality back to Hawaii," said James Riley, Group Chief Executive of Mandarin Oriental. "This new development will be a welcome addition to the brand's expansion around the world," he added.

"We are proud to bring the award-winning Mandarin Oriental brand to Honolulu," said James Ratkovich of Salem Partners. "Mandarin Oriental, Honolulu will set a new standard for luxury service in the islands and will offer a preferred choice to travellers and potential homeowners who desire the finest accommodation," he added.

Honolulu is Hawaii's political and economic centre, and is home to iconic destinations such as Waikiki Beach, Pearl Harbour and Diamond Head. As the state's capital, Honolulu is the most populous city in Hawaii and serves as the primary entry point to the islands' tourism industry and a major gateway to the United States and Asia-Pacific.

About Salem Partners

Founded in 1997, Salem Partners is a leading investment bank, real estate development and wealth management firm. Salem's investment bankers have completed transactions in media and entertainment, healthcare and life sciences, aerospace and defense, and real estate industries. The wealth management division provides customized investment and family office services to clients who prize topflight expertise combined with in-depth relationships. Real estate development is headed by industry veterans experienced in all segments of the built environment.

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About Mandarin Oriental Hotel Group

Mandarin Oriental Hotel Group is the award-winning owner and operator of some of the world's most luxurious hotels, resorts and residences. Having grown from its Asian roots into a global brand, the Group now operates 29 hotels and eight residences in 19 countries and territories, with each property reflecting the Group's oriental heritage and unique sense of place. Mandarin Oriental has a strong pipeline of hotels and residences under development, with the next hotel opening planned in Doha. Mandarin Oriental is a member of the Jardine Matheson Group.

Photography of Mandarin Oriental is available to download in the <u>Photo Library</u> of our <u>Media</u> section, at <u>www.mandarinoriental.com</u>.

Visit <u>Destination MO</u>, the online version of <u>Mandarin Oriental Hotel Group</u>'s bespoke publication, MO. News about our award-winning hotels, the best dining experiences, spa treatments, travel retreats and interviews with the Group's celebrity fans is now just a click away. Further information is also available on our <u>Social Media</u> channels.

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